



ESTABLISHMENT SURVEY

98% of establishments stated that their customers like the games and as a result stay longer and visit more often.

93% of the owners stated that Gotskill? has a positive financial impact on their business.

81% stated that Gotskill? would play an important role in the reopening of their business

OWNER COMMENTS



How has GotSkill? Impacted your bottom line?

- **Gotskill machines have definitely made a difference financially overall for my business. Not only does it keep the customers entertained to stay longer but it also encourages them to come back sooner.** - Tony Perkas, Beer Drum
- It's helped me quite a bit. – Don Perry, Newfies Pub
- Yes, we have made money with GotSkill – Mike Komar, Dragon's Den Sports Bar
- **It pretty much pays for my staff.** – Donald Dalzell, Pickle Lake Hotel
- GotSkill has helped my bar financially because customers that play stay longer which means eat and drink more. - Anthony Albanese, Alberto's Sports Bar and Grill
- **It's helped us out quite a bit, it's something that everyone should do.** - Roger Motard, A&F Billiards
- Making money. – Penny Mellas, The Lucky Penny
- Gain of additional revenue. – Carlos Alegre, Cabana Bar Café
- Help cover some costs. – Angelo Cupelli, Tony's Billiards

How do your customers like the games?

- **They like the games as we have 17 games sitting here and they don't have to go to the states or out of town to play because they can do the same thing here, so they always come back to play.** - Roger Motard, A&F Billiards
- Customers that come alone to the bar can now play on the machines and not be embarrassed for being solo. They find the games fun and engaging, they stay longer, they can win cash and it provides them entertainment. - Tony Perkas, Beer Drum
- My customers are enjoying it, they like it. – Don Perry, Newfies Pub
- **The customers seem to like it and enjoy it. Their having a pretty good time with the machines.** – Mike Komar, Dragon's Den Sports Bar
- Yes, they do. Very much so. - Donald Dalzell, Pickle Lake Hotel
- They love the games. They have fun, they enjoy the skill of it and obviously like to win a little cash. - Anthony Albanese, Alberto's Sports Bar and Grill
- **Love them.** – Penny Mellas, The Lucky Penny
- They enjoy them. They can win cash and it provides entertainment. – Carlos Alegre, Cabana Bar Café
- **They like them because they can win cash.** – Angelo Cupelli, Tony's Billiards

Have you had any issues or problems from the AGCO liquor inspectors or the police?

- **Yes, the police along with the liquor board asked if these machines were legal. Once I presented the Non-Gaming Status letter provided by GotSkill they stated that all seemed fine.** - Tony Perkas, Beer Drum
- **No. None.** – Don Perry, Newfies Pub
- **Nope. Not at all.** – Mike Komar, Dragon's Den Sports Bar
- **No.** - Donald Dalzell, Pickle Lake Hotel
- No. – Penny Mellas, The Lucky Penny
- **No, we have done quite well. We have a letter that says we can have these machines here so that is the reason why we brought them in.** - Roger Motard, A&F Billiards
- No. – Angelo Cupelli, Tony's Billiards

How would it impact your business if the machines were taken away?

- Customers that played daily would be upset that their form of entertainment was no longer available. Customers would make my life a living hell for not having them anymore! It would result in loss of additional revenue and customers. - Tony Perkas, Beer Drum
- It would definitely make a difference. – Don Perry, Newfies Pub
- **I think it would hurt our business because people come out to play our games.** – Mike Komar, Dragon's Den Sports Bar
- **It would definitely affect the bottom line and the bottom line would affect jobs. We would have to lay people off.** - Donald Dalzell, Pickle Lake Hotel
- Well some of my customers come just to play the machines so if I don't have the machines, I would lose some customers. I would also lose revenue financially. - Anthony Albanese, Alberto's Sports Bar and Grill
- **Well if you add something to your establishment and then lose it, it will affect your business immensely.** - Roger Motard, A&F Billiards
- Lose Income. – Penny Mellas, The Lucky Penny
- Loss of additional revenue. – Carlos Alegre, Cabana Bar Café
- Loss of additional revenue. – Angelo Cupelli, Tony's Billiards

OWNER COMMENTS



Would you recommend them to another bar or establishment?

- It's an added form of entertainment to your establishment with the opportunity to make money. I have recommended Gotskill to a number of neighboring bars as well. - Tony Perkas, Beer Drum
- Yes. – Don Perry, Newfies Pub
- **Yes definitely, it gives the customer's something else to do than just drink at the bar. It's good entertainment for them. – Mike Komar, Dragon's Den Sports Bar**
- Yes. I believe it has helped the bar industry. - Donald Dalzell, Pickle Lake Hotel
- **I would definitely recommend Gotskill to other bars and actually already have to a few. - Anthony Albanese, Alberto's Sports Bar and Grill**
- Absolutely. - Penny Mellas, The Lucky Penny
- Ya! I will invite them down here to see what's going on and they can see it themselves and make their choice based on what they see. I will recommend it to anybody. - Roger Motard, A&F Billiards
- Yes. They provide additional revenue and customers stay longer. – Carlos Alegre, Cabana Bar Café
- Increase revenue. – Angelo Cupelli, Tony's Billiards

What would you say to someone who asked you about Gotskill?

- I have always had a great relationship with Gotskill as a whole so there is nothing but positive feedback to anyone who has asked. Not to mention the benefits of having these machines. - Tony Perkas, Beer Drum
- **Gotskill is a great game with lots of different skill games and to try it out. - Anthony Albanese, Alberto's Sports Bar and Grill**
- **It keeps customers entertained and it makes extra money. – Carlos Alegre, Cabana Bar Café**
- That I recommend. – Angelo Cupelli, Tony's Billiards

CONTACT INFORMATION

Newfie's Pub

126 Simpson Street,
Thunder Bay, ON P7C 1A
Owner/Manager: Don Perry
Tel: 807.627.1831

Alberto's Sports Bar and Grill

2560 Finch Ave W.,
North York, ON M9M 2G3
Owner/Manager: Anthony Albanese
Tel: 416.746.9252

Tony's Billiards

82 MacDonell Street,
Guelph, ON N1H 2Z6
Owner/Manager: Angelo Cupelli
Tel: 519.824.5110

Dragon's Den Sports Bar

1010 Dawson Road,
Thunder Bay, ON P7B 5J4
Owner/Manager: Mike Komar
Tel: 807.626.4490

The Lucky Penny

333 Merritt St.,
St. Catharines, ON L2T 1K5
Owner/Manager: Penny Mellas
Tel: 905.341.9959

Beer Drum

339 Malaga Rd.,
Oshawa, ON L1J 1N6
Owner/Manager: Tony Perkas
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A&F Billiards

854 First St. East,
Cornwall, ON K6H 1M6
Owner/Manager: Roger Motard
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Pickle Lake Hotel

4 Koval Street North,
Pickel Lake, ON
Owner/Manager: Donald Dalzell
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Cabana Bar Cafe

202 Samuelson St.,
Cambridge, ON N1R 1K5
Owner/Manager: Carlos Alegre
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